



Small Business Programs Office Transition & Commercialization Support Program Fact Sheet

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MOVING TECHNOLOGY FORWARD

TCSP Objective

The Transition & Commercialization Support Program (TCSP) of the Defense Advanced Research Projects Agency (DARPA) Small Business Programs Office (SBPO) is designed to support transition and commercialization planning activities for DARPA-funded Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) projects. TCSP's goal is to maximize the potential for DARPA SBIR/STTR awardees to move their technology beyond Phase II and into other research and development programs for further maturity, or into solutions or products for DoD acquisition programs, other Federal programs, and/or the commercial market. TCSP's services are provided at no cost to DARPA SBIR/STTR awardees.

TCSP Support and Engagement Services

The TCSP team helps performers identify potential commercialization and transition pathways for their DARPA-funded products or technologies by facilitating communication and engagement with various stakeholders across the public and private sectors. TCSP offers comprehensive support and engagement activities for both Phase I and Phase II awardees.

Phase I

Send Topical Information Sheets:

Send an introductory email upon Phase I award along with fact sheets to raise awareness of various subjects in preparation for continued transition and commercialization planning.

Assist with Transition and Commercialization

Questions: Provide guidance for potential Phase II opportunities and offer status calls for the next steps after the Phase I contract is completed.

Distribute Weekly Alerts:

Send weekly opportunity and event alerts (including to Alumni) such as requests for information (RFIs), Broad Agency Announcements (BAAs), proposer's days, webinars/training events, networking events, and other information of interest to the small business community.

Phase II

Provide Customized Feedback:

Assist performers in developing transition pathways and identifying funding opportunities.

Facilitate Matchmaking:

Connect performers with potential funders, collaborators, and partners.

Distribute Weekly Alerts:

Send weekly opportunity and event alerts (including to Alumni) such as requests for information (RFIs), Broad Agency Announcements (BAAs), proposer's days, webinars/training events, networking events, and other information of interest to the small business community.

Document Successes:

Record commercialization and transition successes in [Success Reports](#) or Feature Reports.

Soon after receiving their Phase II award, companies will receive a welcome email from the DARPA SBPO Program Director and be invited by TCSP to schedule a 30-minute kick-off teleconference to discuss:

- TCSP's assistance and the importance of addressing transition early.
- Highlights of the SBIR/STTR performers' project development, timeline, and capabilities to customize transition assistance.
- High-level transition roadmap discussions to determine appropriate internal and external engagement, including exploratory matchmaking calls with government agencies and government primes.
- Development of a quad chart to facilitate transition discussions, including DARPA Public Release approval.

TCSP will also offer periodic status review calls to refine the transition and commercialization strategy or address ad hoc topics. Finally, near the end of the period of performance, the TCSP team will distribute a summary report of transition and commercialization activities and results and follow up with the firm to address any questions or comments.

Please reach out to tcsp@darpa.mil with any questions regarding this fact sheet or the Transition & Commercialization Program.