

**HR0011-16-S-0001**  
**MTO Office-wide BAA**  
**Frequently Asked Questions**  
**Updated October 14, 2016**

1. **Question:** For people that haven't worked with DARPA, what are the next steps?  
**Answer:** Start a conversation with a PM – this will allow DARPA to engage with you early on. PM email addresses are available on the DARPA website. The Office-wide BAA is always open for ideas – it is strongly encouraged that you submit an abstract in advance of a full proposal.
2. **Question:** I know DARPA works with a lot of universities and with some major defense companies. Are there different models for working with small companies?  
**Answer:** In terms of responding to the MTO Office-wide BAA, there is not a different "model" for small companies. All organizations should follow the guidelines found in the BAA when submitting an abstract or full proposal. For more information on how small businesses may work with DARPA see <http://www.darpa.mil/work-with-us/for-small-businesses>.
3. **Question:** What are the best ways to find out what DARPA has already completed in particular program areas before pitching a new idea?  
**Answer:** Descriptions of current MTO programs can be found here: <http://www.darpa.mil/about-us/offices/mto#OfficeProgramsList>. Organizations are also encouraged to reach out to individual program managers. PM email addresses are available on the DARPA website.
4. **Question:** Can seedlings be funded for as long as 18 months?  
**Answer:** Yes.