Objective
The DARPA Small Business Innovation Research (SBIR)/Small Business Technology Transfer (STTR) Transition & Commercialization Support Program (TCSP) is designed to support transition and commercialization planning activities for DARPA-funded SBIR/STTR projects (typically 6 months for Phase I and 24 months for Phase II). The TCSP goal is to maximize the potential for SBIR/STTR companies to move their technology beyond Phase II, and into other research and development programs for further maturity, or into solutions or products for DoD acquisition programs, other Federal programs, and/or the commercial market. TCSP services are provided at no cost to awardees.

Approach
The Technology Transition and Commercialization Team (T2C Team) at Strategic Analysis, Inc. is under contract to the DARPA Small Business Programs Office (SBPO) to perform the following activities in support of Phase II awardees:

- Review and provide feedback to the company on their transition and commercialization plan.
- Identify sources of potential funding and collaborators, experiment and demonstration opportunities, thought leadership opportunities, and media and publication sources.
- Facilitate introductions to potential funders, collaborators and partners.
- Provide business planning and assessment tools.
- Provide links to useful resources.
- Document commercialization and transition successes in Success Reports or Feature Reports, and document project milestones in Technology Profile Reports.
- Distribute weekly opportunity and event alerts that include, but are not limited to: Requests for Information (RFIs), Broad Agency Announcements (BAAs), Proposers Days, webinars/training events, and other information of interest to the small business community.

Process
Upon notification of selection for Phase II award, companies will receive a welcome email from the DARPA SBPO Program Director. Approximately 30 days after Phase II contract award, the T2C Team will schedule a one-hour kick-off teleconference with the company to discuss the SBIR/STTR project, the transition and commercialization strategy, and areas where support is needed. The T2C Team will provide the company with a Kick-off Review document that summarizes the kick-off call and contains with preliminary recommended activities for the company; such as engagement with potential stakeholders, programs of interest, funding opportunities, and any other relevant information. The T2C Team will schedule periodic status review calls with the company to refine the transition and commercialization strategy and define activities to assist in furthering that strategy.

Contact Information
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