

DARPA BAA PROCESS

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A-Teams Proposers Day

December 7, 2016





BAA PROCESS

- **READ THE BAA**
 - DRAFTING THE BAA
 - Words are Meaningful
 - Must and Shall
 - Should
 - Technical vs Administrative Proposal sections
 - Technical (BAA Section IV and Attachments 3 and 4 Templates) lead to "Selectable" - note particular requirements in Section I D Technical Area Descriptions
 - Technical and Management Proposal (Volume 1)
 - Proposal Slide Templates
 - Administrative (BAA Section IV and Attachments 5 and 6 Templates lead to Contract Award)
 - Cost Proposal (Proposal Volume 2)
 - Admin and National Policy Requirements (Proposal Volume 3)



BAA PROCESS

- PROPOSAL PREPARATION/SUBMISSION
 - Instructions are detailed in the BAA (HR001117S0008) (**Follow closely**)
 - **ALL** questions EMAILED to A-Teams@darpa.mil
 - FAQ (including today's) available on the DSO Solicitation website identified in Section VIII.A. of the BAA (**Read Regularly**)
 - Funding instruments = procurement contracts, grants and cooperative agreements
- Abstracts are strongly encouraged (BAA Section IV and Attachments 1 and 2 Templates)
- Assert rights to **all** technical data & computer software generated, developed, and/or delivered to which the Government will receive less than Unlimited Rights - BAA Section VI. B. 4.
 - Assertions apply to Prime and Subs
 - Use defined "Basis of Assertion" and "Rights Category"
 - **Justify** "Basis of Assertion"



BAA PROCESS

- Abstract is due no later than December 14, 2016 4:00 pm
- Proposal due date is no later than February 7, 2017 4:00 pm
- EVALUATION/AWARD
 - Read Evaluation Criteria Carefully (BAA Section V)
 - Criteria in Descending Order of Importance:
 - Overall Scientific and Technical Merit
 - Potential Contribution and Relevance to the DARPA Mission
 - Cost Realism
 - Government reserves the right to select for award all, one, some, or none of the proposals received.
 - Government anticipates making multiple awards – total program is anticipated at \$22M over 4 years
 - No common Statement of Work - Proposals evaluated on individual merit and relevance as it relates to the stated research goals/objectives



READ



THE



BAA!



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