

## **What is a SBIR/STTR Success Report?**

The modern warfighter, whether on land, air or sea, must constantly innovate to keep one step ahead of the changing twenty-first century battlefield. Innovative research projects lead by small businesses such as those in the Success Reports, are providing cutting-edge technology to U.S. military personnel and ultimately saving lives. Each report captures technology innovations spanning several years, involving multiple industries and dual use technologies with commercial applications, as well as the lessons learned by the small businesses during the extremely challenging task of transitioning and commercializing their technology from an idea into the market.

The DARPA Small Business Programs Office uses Success Reports to illustrate the range of important problems being addressed by DARPA, and highlight the benefits of applying the innovative technologies and solutions developed by small businesses into operational environments. These companies have successfully created new approaches and solutions resulting in improved capabilities not only for the military but also for commercial markets.

Many of the SBIR/STTR Success Reports also describe how small businesses collaborate with universities, including both private and public research institutions, to advance technology. The primary reasons, reported in the success reports, for working with universities on their DARPA SBIR/STTR projects, include to:

- Augment their know-how, especially in areas of significant advancements in basic technologies, and specialized technical fields
- Conduct advanced research and development
- Verify research through testing and evaluation
- License the university's research

As you read the success stories of these companies, remember that America was built by entrepreneurs, and small businesses are still the backbone of our nation's economy today. There are many challenging scientific and technological problems yet to be solved. We hope each company's success story serves as motivation for SBIR and STTR companies to remain focused on their transition and commercialization path and for new small businesses to consider participating in future SBIR or STTR solicitations. Small businesses are encouraged to apply for funding from the SBIR/STTR Program.