

XDATA

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DARPA-BAA-12-38 Proposers Day Briefing
Arlington, VA
April 11, 2012





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BAA PROCESS OVERVIEW

- Solicitation is released utilizing BAA procedures in accordance with FAR 35.016
- The BAA (and any amendments) is posted in FEDBIZOPPS at www.fbo.gov and www.grants.gov
- BAA allows for a variety of technical solutions
- Proposal evaluations will be accomplished through a scientific review using the evaluation criteria stated in the BAA
- BAA submission times/dates are:
 - Abstracts: 12 noon EDT, April 20, 2012
 - Proposals: 12 noon EDT, May 30, 2012
- BAA covers all info needed to propose
- Following the proposal preparation instructions assists the evaluation team to clearly understand what is being proposed and supports a timely negotiation



PROGRAM INFORMATION

- Four Technical Areas: TA1, TA2, TA3, and TA 4
- Can propose against multiple areas, but TA4 awardees cannot perform as prime, sub or in any other capacity under contracts in TA1, TA2 or TA3
- Anticipate multiple awards for TAs 1 and 2; Single Awards for TAs 3 and 4
- Types of instruments that may be awarded – Procurement contract(s), Cooperative Agreement(s) or Other Transaction Agreements (OTAs). NO GRANTS



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ELIGIBILITY

- All interested/qualified sources may respond subject to the parameters outlined in BAA
- Foreign participants/resources may participate to the extent allowed by applicable Security Regulations, Export Control Laws, Non-Disclosure Agreements, etc.
- FFRDCs and Government entities are subject to applicable direct competition limitations and cannot propose to this BAA in any capacity, unless they clearly demonstrate the work is NOT otherwise available from the private sector AND provide written documentation citing the specific statutory authority establishing eligibility to propose to Government solicitations.
- Organizational Conflicts of Interest – Identify and discuss mitigation – failure to do so will result in proposal rejection without technical evaluation or further consideration for award
- TAs 3/4 – Ability to Support Classified Development: At the time of proposal submission, all prime proposers to TA3 and TA4 must have a Top Secret facility clearance and have personnel under their CAGE code with a Top Secret clearance that are eligible for SCI.



ABSTRACT PREPARATION INFORMATION

- Four Page Limitation
- The abstract must include the following components:
 - Cover Sheet
 - Goals and Impact
 - Technical Plan
 - Management Plan
 - Cost and Schedule
- Should provide a synopsis of the proposed project, including brief answers to the following questions:
 - What are you trying to do?
 - How is it done today and what are the limitations?
 - Who will care and what will the impact be if you are successful?
 - How much will it cost, and how long will it take?



PROPOSAL PREPARATION INFORMATION

- Consists of two volumes – Technical and Cost
- Volume I - Technical and Management – 20 page limitation (does not include cover sheet, table of contents or required Appendix A/optional Appendix B)
- Volume II – Cost – No page limitation
- One proposal submission package per TA
- BAA describes the necessary information to address is each volume –
 - Make sure to include every section identified
 - If section does not apply – put “None” (e.g. Animal Use – None, OCI - None)
 - Do not exceed page limitations – Reviewers will only base their review up to the page limit and stop there
 - TAs 3/4 – Include with Cage Code the security point(s) of contact for classification level verification



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INTELLECTUAL PROPERTY

- Government prefers a minimum of **Government Purpose Rights** for noncommercial software (including source code), software documentation, hardware designs and documentation, and technical data.
- Data Rights Assertions – Assert rights to all technical data & computer software generated, developed, and/or delivered to which the Government will receive **less than Unlimited Rights**. This information is assessed during evaluations.
 - Provide and justify basis of assertions that apply to the Prime and any Subs in the prescribed format (See DARPA-BAA-12-38, Section VI (B) 2). Break out these assertions in a separate table (if possible) to be included as an attachment to a resultant contract.
 - Explain how the Government will be able to reach its program goals (including transition) within the proprietary model offered; and
 - Provide possible nonproprietary alternatives in any areas that might present transition difficulties or increased risk or cost to the Government under the proposed proprietary solution. NOTE: Offerors expecting to use, but not to deliver, open source tools or other materials in implementing their approach may be required to indemnify the Government against any legal liability arising from such use.



HUMAN USE

- For all research that will involve human subjects in the first year or phase of the project, the institution must submit evidence of a plan for review by an institutional review board (IRB) as part of the proposal.
- In addition to a local IRB approval, a headquarters-level human subjects regulatory review and approval is required for all research conducted or supported by DoD.
- The IRB approval process can last between 1 to 3 months, followed by a DoD review that could last 3 to 6 months. No DoD/DARPA funding can be used toward human subjects research until all approvals are granted.



XDATA: DARPA-BAA-12-38 Proposers Day

ITEMS TO NOTE

- Understand and be compliant with Central Contractor Registration (CCR), Online Representations and Certifications Application (ORCA), Electronic and Information Technology compliance, Employment Eligibility Verification (E-verify), Reporting Executive Compensation and First-Tier Subcontract Awards and Updates of Information Regarding Responsibility Matters (FAPIIS)
- Awardees will be required to use i-Edison, T-FIMS and Wide Area Workflow (WAWF)
- Subcontracting Issues
 - NON SMALL BUSINESSES: Subcontracting Plans required for contracts with subcontracting possibilities expected to exceed \$650,000
 - Subcontractor cost - Proposals must include, at a minimum, a non-proprietary, subcontractor proposal for EACH subcontractor
 - If utilizing FFRDC, Government entity, or a foreign owned firm as a subcontractor, submit their required eligibility information



ITEMS TO NOTE – NEW ITEMS

- 2 new certification requirements:
 - Representation by Corporations Regarding Unpaid Delinquent Tax Liability or a Felony Conviction Under Any Federal Law – Applies to ALL
 - Cost Accounting Standards Notices and Certification (Deviation 2012-00003 (JAN 2012) – Applies to ALL proposed FAR base procurement contracts over \$700K
- Government Furnished Facility / Government Furnished Information
- New DARPA Mailing Address as of April 2, 2012

675 North Randolph Street
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- Other Transactions Agreements – NOTE: All offerors requesting an 845 Other Transaction Authority for Prototypes (OTA) agreement must include a detailed list of milestones. Each milestone must include the following: milestone description, completion criteria, due date, payment/funding schedule (to include, if cost share is proposed, contractor and Government share amounts).
- Proposals must be valid for a minimum of 120 days
- If a prospective proposer believes a conflict of interest exists or may exist (whether organizational or otherwise) or has a question on what constitutes a conflict, the proposer should promptly raise the issue with DARPA by sending the proposer's contact information and a summary of the potential conflict to the BAA mailbox before preparing a proposal and mitigation plan.
- Document files must be in Portable Document Format (.pdf, ISO 32000-1), OpenDocument (.odx, ISO/IEC 26300:2006), .doc, .docx, .xls, .or .xlsx formats.
- Submissions must be written in English.



PROPOSAL SUBMISSION

- Unclassified Submissions
 - For Procurement Contracts / OTAs – DARPA I2O employs an electronic upload submission system
 - For Cooperative Agreements – Either Upload to Grants.gov or mail directly to DARPA – Submit the entire proposal through one method - DO NOT submit a portion through one and a portion through the other
 - Follow procedures detailed in BAA
- Classified Submission Instructions also in BAA
- DO NOT email or fax proposals
- DO NOT wait until the last minute to submit proposals



EVALUATION / AWARD

- No common Statement of Work - Proposal evaluated on individual merit and relevance as it relates to the stated research goals/objectives rather than against each other.
- Government reserves the right to select for award all, some, or none of the proposals received, to award partial proposals, and to award with or without discussions.
- No portion of this announcement will be set aside for Historically Black Colleges and Universities (HBCUs), Small Businesses, Small Disadvantaged Businesses and Minority Institutions (MIs) and no preferences apply.



COMMUNICATION

- Prior to Receipt of Proposals – No restrictions, however Gov't (PM/PCO) shall not dictate solutions or transfer technology. FAQs will be periodically posted to this BAA's DARPA Web page.
- After Receipt of Proposals – Prior to Selection: Government (PM/PCO) may communicate with offerors in order to understand the meaning of some aspect of the proposal that is not clear or to obtain confirmation or substantiation of a proposed approach, solution, or cost estimate . After Selection/Prior to Award: Government (PCO) may clarify aspects of the proposal and/or may conduct negotiations. Government (PM/COR/PCO) may clarify the Statement of Work or, in cases where only portions of the proposal are accepted, may discuss reductions to the scope to match the selected effort.
- Informal feedback for non selected proposals may be provided once the selection(s) are made.

Only a duly authorized Contracting Officer may obligate the Government