

DARPA SBIR/STTR Transition & Commercialization Support Program

Fact Sheet

Objective

The DARPA Small Business Innovation Research (SBIR)/Small Business Technology Transfer (STTR) Transition & Commercialization Support Program is designed to support transition and commercialization planning and implementation activities to increase the potential for a company to move its developed technology beyond Phase II and into the DoD military services, other federal agencies and/or the commercial market.

Approach

The Foundation for Enterprise Development (FED), under contract to the DARPA Small Business Programs Office (SBPO), provides, at no cost to the Company, technology transition and commercialization support to small businesses that have one or more active DARPA-funded SBIR and/or STTR Phase II projects. A customized plan for transition and commercialization activities is developed in concert by the company and the FED during the Phase 2 contract period of performance, not to exceed 24 months.

- **Transition Assistance:** Companies that elect to participate in the Program may receive as part of a customized plan, high level review of the company's transition and commercialization strategy, planning support, collaboration partner identification and introductions, marketing materials development support, and identification of thought leadership opportunities. Companies that have transitioned or commercialized DARPA funded technologies will have the opportunity to document their success in a DARPA Success Report that may be used to further support a company's marketing and business development activities.
- **Outreach, Tools and Resources:** The FED will assist the DARPA SBPO in organizing and conducting activities at targeted conferences to increase awareness of the DARPA SBIR/STTR program, promote transition success, share lessons learned and best practices. The FED will also maintain a comprehensive suite of multi-media materials on the DARPA SBPO public web site http://www.darpa.mil/Opportunities/Small_Business.aspx and deliver an on-line training session aimed at assisting companies in refining their transition strategy for commercial markets. Materials include success reports, videos, planning guide and a web-based planning tool are posted on the DARPA SBPO public web site.

Company Participation Process

Companies will receive a notification of the opportunity to participate in the Program from the DARPA SBPO Program Director and additional details for initiating participation from the FED's Program Manager. Participation is voluntary. Those electing to participate will submit a signed Technology Transition Acceptance Form to the FED. Upon receipt of the Acceptance Form, a one-hour kick-off telephone conference will be scheduled with the FED's Transition & Commercialization Team to discuss your company, the SBIR/STTR project, the transition & commercialization plans/goals and areas where support is needed.

Contact Information

The point of contact for the DARPA SBIR/STTR Transition & Commercialization Support Program is Ms. Susan Nichols, Program Director, DARPA SBPO (571-218-4922), Susan.Nichols@darpa.mil.